

LEADER

PROFILING ZIMBABWE'S 2021 MANDELA WASHINGTON FELLOWS

ALSO IN THIS ISSUE!

HOLE IN ONE!

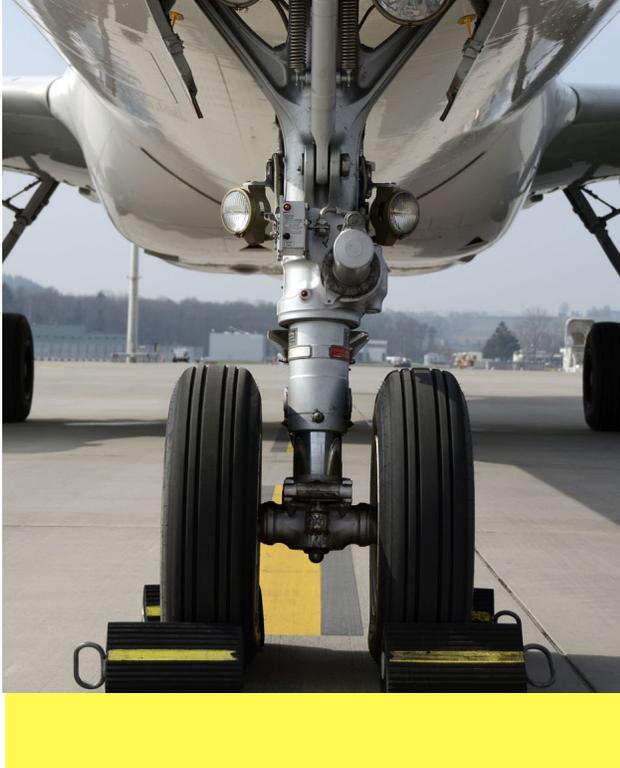
Terence talks about his love for golfing and what he gets up to when he's not working.

BEYOND AUDIT!

How Terence left a thriving career in audit to start his own business and landing on the Forbes 30 under 30 list!



**TERENCE
MATHE**



WELCOME

Please read this before take-off!!

The 2021 Cohort of the Mandela Washington Fellowship is virtual due to covid-19. This means that networking this year has to be unconventional. **The Leader** digital magazine is a tool that we created to aid this unconventional networking process. Each issue will profile one of the **2021 Zimbabwe MW Fellows** by highlighting their work & interests. This creates new avenues to network & collaborate between fellows. It is also an exciting way to keep in tune with each other. This magazine is not an official product of The Mandela Washington Fellowship nor its partners. The views & ideas expressed herein belong to the respective individuals. As such they cannot be attributed to the fellowship. We encourage you to contact the profiled fellow to learn more about his/her work. For more information on the Mandela Washington Fellowship, please contact the fellowship directly on: www.mandelawashingtonfellowship.org

We hope you enjoy this one. Tatenda,
Siyabonga!

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1. PLEASE TELL US ABOUT TERENCE.

Well, from my very structured life in audit, I now deal with the most unique and ever changing client needs. When most people ask what exactly I do, all I can say is that I handle non-recyclable waste through incineration. This means that a hospital will call me when they have still-births, used PPE or even amputated limbs, ZIMSEC will call me when they have published results and they want to destroy student scripts, a mine will come with their hazardous chemicals for destruction and the Presidents Office or an embassy will come with their confidential documents for destruction. So if you have ever wondered what happens to that type of waste, then I think you now have your answer.

2. Well, I have definitely wondered about student scripts, and now I know! Tell me more about leaving audit, what was that like?

I left KPMG after 5 years having led the audits of large corporates in the financial services space. This included listed entities and multinationals. I left audit to run a business I co-founded that had grown considerably large and now required my undivided attention. A fun fact is that my co-founder is my brother-in-law. Many people find it quite weird, but it seems to be working well for us. My sister is especially jealous because I call my brother-in-law every day which I hardly do with her.

**“Own your dream:
I have the vision for the business and I believe
in it. That way when I speak to a potential
client, it is easier to convince them as I am
convinced myself.”**

4. Wow!, So how are you currently leveraging on your existing strengths as an entrepreneur and as an organization ?

Well, we have grown to include a consultancy arm and a manufacturing business. In the consultancy space, we provide environmental and safety consulting services including the drafting of Environmental Impact Assessments (EIAs) and running SHEQ departments for corporates that have decided to outsource that department than have it in-house. On the manufacturing end, we make refractory materials which are fire-resistant products that are used to build and line boilers and furnaces run by mines and others in the manufacturing sector. Early this year we signed a deal with Clean City to be their medical and industrial waste partner, so if you call Clean City and request to have your medical waste collected, I am the individual that pitches up at your door.

Interviewed virtually. All covid-19 protocols were observed.

3. You should probably call your sister more often hahah. Having your own company, what has been the growth process ?

We co-founded Southern Incineration Services (SISCO) in 2015. Today, SISCO is Zimbabwe's largest private provider of incineration services of bio-medical and industrial waste. SISCO currently runs 3 incineration plants strategically dotted across Zimbabwe with a combined capacity of handling over 50 tonnes of waste per day. Having started with assisting a local mortuary safely dispose of used embalming fluid, today SISCO handles various types of waste comprising confidential documentation for corporates, branded apparel, contraband seized by the Police and ZIMRA and expired drugs among other medical and hazardous types of waste. From a suit and tie to a work suit; my brother-in-law & I now run a business with 22 employees in 7 cities across Zimbabwe.

5. With so much going on, what does a relaxed day look like for you. What does Terence get up to when he is not working?

I am an avid golfer and am involved in charity work via Rotaract where I am the Finance Chair of the Rotaract Club of Borrowdale Brooke.



Terence is an avid golfer who regularly trades his work suit for some golf clubs.

Scan code to connect with Terence Mathe



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LEADER

MAY 2021